Alaska Canada Rail Link Project WPA1a :: Inbound Traffic Data Development **Yukon Freight Rates**

Sources: Industry interviews, company websites

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Notes: cwt = cents per hundred pounds: TL = full truck load: LTL = less than full truck load. M = 1.000.

As of December 2005, there are five "major" trucking firms hauling freight between Whitehorse and points south.

They include:

Byers Transportation System Inc. 3-114 Calcite Road, Whitehorse Y1A 2Z4 tel. 867.668.2157 http://www.byerstransport.com Canadian Freightways Ltd. 2176 2nd Ave., Whitehorse, Y1A 1C7 http://cf.cfmvmt.com tel. 867.667.6238 MATCO Transportation Systems 20 Boulder Road Whitehorse, Yukon Y1A 5S8 tel. 867.668.3000 http://www.matco.ca Northwest Transport Ltd. 91870 Alaska Highway, Whitehorse Y1A 5X7 tel. 867.633.4989 http://www.nwtl.com Pacific Northwest Freight Systems 3 Burns Road, Whitehorse, Yukon Y1A 4Z3 tel. 867.633.5296 n/a

- -> LTL rate sheets for Byers Transportation Systems, Matco Transportation Systems and Pacific Northwest Freight Systems are attached
- -> MATCO and Pacific Northwest Freight Systems run between Edmonton and Whitehorse
- -> Byers Transportation System Inc., Canadian Freightways Ltd. And Northwest Transport Ltd. Haul between Vancouver and Whitehorse as well as between Edmonton and Whitehorse.
- -> Byers Transportation System Inc., Canadian Freightways Ltd. And Northwest Transport Ltd. are subsidiaries of larger trucking enterprises
- -> Byers Transportation System Inc. charges the same rate whether traveling northbound or southbound

LTL Freight rates for 10M general merchandise

Edmonton to Whiteheres

Edmonton to Whitehorse		Rate:
Byers Transportation System Inc.	LTL enclosed van; 10M does not include fuel s/c or GST	35.85 \$ per cwt
Canadian Freightways Ltd.	n/a	
MATCO Transportation Systems	LTL enclosed van; 10M does not include fuel s/c or GST	23.14 \$ per cwt
Northwest Transport Ltd.	n/a	
Pacific Northwest Freight Systems	LTL enclosed van; 10M does not include fuel s/c or GST	16.25 \$ per cwt
		25.08
Vancouver to Whitehorse		
Byers Transportation System Inc.	LTL enclosed van; 10M does not include fuel s/c or GST	38.31 \$ per cwt
Canadian Freightways Ltd.	n/a	
Northwest Transport Ltd.	n/a	
TL Freight rates for representative ger	neral merchandise load	
Edmonton to Whitehorse		
Byers Transportation System Inc.	TL 15 tonnes enclosed van all in (includes fuel surcharge and GST)	7,203 one shot load
Canadian Freightways Ltd.	n/a	
MATCO Transportation Systems	TL enclosed van all in (incl. fuel surcharge and GST)	5,700 one shot load
Northwest Transport Ltd.	TL 15 tonnes enclosed van all in (includes fuel surcharge and GST)	6,755 one shot load
Pacific Northwest Freight Systems	TL enclosed van all in (incl. fuel surcharge and GST)	5,800 one shot load
• ,	•	6,364
Vancouver to Whitehorse		
Byers Transportation System Inc.	TL 15 tonnes enclosed van all in (includes fuel surcharge and GST)	9,301 one shot load
Canadian Freightways Ltd.	n/a	
Northwest Transport Ltd.	TL 15 tonnes enclosed van all in (includes fuel surcharge and GST)	8,518 one shot load
•	,	8,909
		•
Alaska Marine Lines/Lynden Transport	40' dry closed cont., max 49M lbs (not incl. GST or fuel s/c @18%)	\$CD 3,076 one shot load
Skagway to Whitehorse		
	TI 00 000 II (0 500 II (1) II (1) II (1) (0 400)	0110 550

Yukon Liquor Corporation Liquor Haul

The Yukon Liquor Corporation Liquor Haul contract is currently out for tender (tender closing date is January 19, 2006; three year contract). Tender specifications indicate that current rates in effect until March 31, 2006 (based on previous three year contract) are as follows:

TL 30,000 lbs (2,500 cubic feet); does not include fuel s/c @18%

Liquor/Goods from Vancouver to Whitehorse 7.75 \$ per cwt

Data:

\$US 550 one shot load

Empty beer bottles and kegs from Whitehorse to Vancouver 3.52 \$ per cwt

General Merchandise Haul Sources (Major Retailers)

Wal Mart -> Robinson Trucking Ltd (RTL) hauls for Wal Mart on contract from Calgary warehouse

- -> approximately one TL van per day with dry goods
- -> pantry trucks (reefer units) run 2-3 times per week with compartmentalized loads for stores in Prince George, Terrace. Whitehorse and Fort Nelson

Canadian Tire -> Canadian Tire hauls with own fleet from warehouse in Mississauga, Ontario

-> Pacific Northwest hauls for Home Hardware on contract from Wetaskiwin, Alberta distribution centre

-> One contract hauler hauls for all three of these Loblaws subsidiaries, likely from various points of origin

-> Super A/Bigway hauls out of Edmonton (Grocery People)

Home Hardware

Lynden Transport Inc.

Superstore/Extra Foods/Supervalu

Super A/Bigway